

consult.
by momentum



Consult Fairlands

Bespoke Financial Planning

Let's journey together



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Why Consult

Established in 2014, Consult has become clients' preferred partner in financial planning and advice solutions. Consult is proudly endorsed by the Momentum Metropolitan Group. As a client-inspired business, we provide unbiased comprehensive advice solutions through a team of specialist advisors that ensures we have the client's best interests at heart.

Growing and protecting your wealth through expert advice

At Consult Fairlands we develop, strategise and implement holistic financial planning and advice solutions that grow and protect the wealth of both individual and business clients. We craft tailored solutions, applying the best advice principles while navigating the complexities to ensure clients reach their financial outcomes, making us your trusted advisory partner.

Our values

Vision: To be the preferred provider of financial planning and advice solutions to clients and their businesses.

Purpose: We partner with our clients on their financial journey, thereby giving them certainty and peace of mind to embrace the future with confidence.



We are advice-led

As a client-inspired business, we provide you with holistic financial planning and advice that assists you in achieving your unique financial needs and goals. Your success is our purpose.

We are professional

To consult is to seek advice from a professional. We provide you with specialist skills and knowledge to expertly guide you on your financial journey. Our professionalism is anchored in our ethics and competence.

We are trustworthy

We are the client's preferred advice partner. Our advice solutions are anchored in trusted financial planning principles that have your best interest at heart.

We are engaging

We believe in two-way communication and encourage clients to actively be part of their financial journey. We consult. You talk. We listen. We advise. We implement and monitor.

We are anchored in our Heritage

Our business is vested in a solid foundation. We are proudly endorsed by the Momentum Metropolitan Group as we carve our own space in the market.

Our philosophy

We provide professional and objective financial planning and wealth management advice with personalised client service. We follow an **outcome-based investment strategy** that delivers on client's specific financial outcomes, and apply a **robust investment process**, supported by a specialist research team and investment committee.

Our offering

Our practice offers best-of-breed product solutions from a carefully selected network of product providers, the latest technology and advice tools, and unbiased principled advice to fulfill clients' wealth creation, retention, and legacy needs. We specialise in financial planning, and wealth management solutions.

Our advisory services and solutions include:

- Financial planning for individuals and businesses
- Pre and post retirement planning
- Wealth management
- Investments
- Asset protection
- Estate planning, wills and trusts*
- Employee benefits
- Stockbroking
- Healthcare

What can you expect when engaging with us?

- We follow a value-based financial planning philosophy
- We will sign a confidentiality agreement in line with the professional code of conduct to protect your privacy in both personal and financial matters
- We will develop long-term financial strategies and partner with you throughout your financial journey
- We will provide you with a written service agreement to clarify client expectations
- We will conduct annual reviews to ensure tracking and implementation, of your specific financial outcomes
- We will provide access to specialists through our professional network

Our areas of expertise



We draw on a range of professional skills to deliver advice to clients

Due to the complexities and uncertainties of various client circumstances, these engagements include interaction with trusted professionals. Our skills include:

- Establishing a network of specialist support partners that collectively provide insight as well as foresight
- Understanding and interpreting our clients' needs
- Designing client-centric solutions
- Exploring new ways of solving challenges
- Implementing financial plans to meet the clients' goals
- Supporting clients to reach their best possible outcomes
- Ensuring our clients receive the ultimate standard in personal client-centered service



Meet the team



Johan Werth

CA (SA) CFP®

Franchise Principal, Financial Adviser and Wealth Manager

📞 076 442 9493

✉️ johan.werth@consultm.co.za

With more than 10 years of experience in the financial services industry, Johan and his team have a wealth of in-depth knowledge in providing financial planning and advice solutions to clients. Johan is an expert in addressing clients' bespoke needs with unique solutions. His ability to listen, interpret and design client-centric solutions makes him a reliable partner to craft and implement financial solutions.

Johan is the Franchise Principal and Financial Adviser for Consult Fairlands. His passion for clients and expertise has enabled him to establish a business anchored in trust honesty and integrity. His diverse team collectively have more than 50 years of leadership, commercial and investment and risk planning experience.

Meet the team



Anton Heyneke

B Comm. MBA

Practise Manager and Investment and Risk Specialist

☎ 082 494 3530

✉ anton.heyneke@consultm.co.za

Anton manages our practise and product offerings across our multiple areas of services and solutions. He has over 30 years of commercial leadership experience and consults with our clients on personal investments, retirement and risk planning.



Johan Massyn

B Comm. (Acc)

**Financial Advisor and
Medical Aid Specialist**

083 419 8214

johan.massyn@consultm.co.za



Elmarie Wentzel

**Short Term Insurance
Specialist**

082 725 0608

elmarie.wentzel@consultm.co.za



Mercia Grobler

**Short Term Insurance
Specialist**

067 419 0270

mercia.grobler@consultm.co.za



Charlene Peters

Practise Assistant

066 239 1901

charlene.peters@consultm.co.za



Charlene Claassen

Practise Assistant

081 284 3651

charlene.claassen@consultm.co.za

consult.

by momentum

 www.consultm.co.za
 14th Avenue Centre, 42 Kessel Street, Fairland, Randburg 2030

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